## HANA MICROELECTRONICS GROUP

## Historical Annual Earnings

'000 Baht	2010	2009	2008	2007	2006
REVENUES					
Sales	16,957,936	12,970,308	15,105,712	15,635,568	15,005,012
Share of Assoc. company Profit					
Other Income - Operating	316,360	177,547	224,120	231,570	168,102
TOTAL REVENUES	17,274,296	13,147,855	15,329,831	15,867,138	15,173,114
EXPENSES					
Cost of Sales	14,087,829	10,656,324	12,544,343	13,076,196	12,169,352
Selling & Admin. Expenses	713,093	510,376	929,622	863,574	799,539
Share of Assoc. company Loss					
TOTAL EXPENSES	14,800,922	11,166,700	13,473,965	13,939,770	12,968,890
EARNINGS from Operation	2,473,374	1,981,155	1,855,866	1,927,368	2,204,224
Other Income - Non Operating	37,724	37,724	30,527	4,901	7,704
Net Interest Income (Expense)	132,818	100,284	70,628	47,383	56,748
EARNINGS before FX Gain (Loss) & Income Tax	2,643,917	2,119,163	1,957,021	1,979,652	2,268,676
Exchange Gain (Loss)	192,417	142,801	75,924	179,659	100,134
Corporate Income Tax	-86,913	-77,476	-123,396	-102,741	-147,219
Earnings before Exceptional Items	2,749,421	2,184,488	1,909,550	2,056,571	2,221,591
Exceptional Items				392,590	-5,393
NET EARNINGS for the Period	2,749,421	2,184,488	1,909,550	2,449,161	2,216,198
EADNINGS 6/ JEGALES	400/	470/	400/	4.09/	450/
EARNINGS % of SALES	16%	17%	13%	16%	15%
Average number of shares	804,879	808,586	830,133	830,009	817,022
EARNINGS per SHARE (baht) before FX & exceptionals	3.42 3.42	2.70 2.70	2.30 2.30	2.48 2.95	2.72 2.71
EARNINGS per SHARE (baht) after exceptionals	3.42 2,473,374		2.30 1,855,866		2,204,224
Operating Profit Depreciation	2,473,374 1,138,504	1,981,155 826,972	961,806	1,927,368 849,480	2,204,224 718,764
EBITDA (excl exchange gain/loss)	3,611,878	2,808,127	2,817,672	2,776,848	2,922,988
Cashflow Earnings per Share-diluted	4.49	2,808,127	3.39	3.35	2,922,988
Casiniow Lannings per Snare-unuted	4.43	3.47	5.55	5.55	5.56

## HANA MICROELECTRONICS GROUP

## **Historical Balance Sheet** '000 Baht 31-Dec-10 31-Dec-09 31-Dec-08 31-Dec-07 31-Dec-06 ASSETS CURRENT ASSETS 2,974,544 3,062,782 4,316,298 3,386,431 2,117,760 Cash in Hand & at Banks 2,035,009 2,006,649 362,624 Deposits at Finance Companies & Notes Receivable 2,431,564 2,725,095 1,540,272 2,449,540 2,457,349 Accounts Receivable - trade Amounts due from Related Companies 2,555,008 2,365,841 2,060,582 2,205,351 2,428,338 Inventories Other Current Assets 243,141 248,315 136,715 162,562 177,025 TOTAL CURRENT ASSETS 10,239,265 10,408,682 8,416,492 8,203,885 7,180,473 LOAN TO RELATED COMPANY LOAN TO OTHER COMPANY INVESTMENTS IN ASSOCIATED COMPANY FIXED ASSETS (net) 6,526,493 6,314,515 5,875,209 5,566,939 5,143,007 OTHER ASSETS 38,177 55,789 19,911 2,628 23,278 16,803,935 16,778,986 14,311,611 13,773,452 TOTAL ASSETS 12,346,757 LIABILITIES **CURRENT LIABILITIES** Bank Overdrafts & Loans Accounts & Notes Payable 2,189,647 2,307,574 1,228,579 1,810,705 1,910,165 Amounts due to Associated Companies Amounts due to Related Companies Current Portion of Long Term Loans 220,569 Corporate Income Tax Payable 175,732 179,129 223,912 125,179 176,592 122,424 Accrued Expenses 323,678 156,441 126,459 Other Current Liabilities 183,428 375,083 308,544 321,527 317,351 TOTAL CURRENT LIABILITIES 2,725,399 3,185,464 1,914,133 2,482,603 2,475,119 Deferred Tax Liabilities LONG TERM LOANS 2,725,399 1,914,133 2,482,603 3,185,464 2,475,119 TOTAL LIABILITIES MINORITY INTEREST SHAREHOLDERS EQUITY 830,475 830,475 825,218 Share Capital 830,475 830,406 -262,987 -262,987 Treasury Shares / Share subscription 5,729 Share Premium 1,723,219 1,723,219 1,723,219 1,722,078 1,686,021 Retained Earnings 320,218 320,218 322,420 322,301 320,100 Appropriated Statutory Reserve 11.963.352 11.398.420 9.390.554 8.601.512 6.981.677 Unappropriated Translation adj. & Investment revaluation -599,614 -550,503 285,786 -26,723 211,618 103,873 134,680 Unrealised gain(loss) on change in investments Excess Cost over Net Book Value of Subsidiary Investments -154,976 -158,726 -158,726 TOTAL SHAREHOLDERS EQUITY 14,078,536 13,593,522 12,397,478 11,290,848 9,871,638 TOTAL LIABILITIES & SHAREHOLDERS EQUITY 16,803,935 16,778,986 14,311,611 13,773,452 12,346,757