# HANA MICROELECTRONICS GROUP

# **Historical Consolidated Quarterly Earnings**

	31-Dec-12	30-Sep-12	30-Jun-12	31-Mar-12	31-Dec-11
'000 Baht					
REVENUES					
Sales	4,061,267	4,483,971	4,699,914	3,987,617	3,633,613
Share of Assoc. company Profit	-	-	-	-	-
Interest	43,829	39,309	44,323	43,235	47,543
Gain on Exchange	49,084	85,757	-	89,620	15,444
Other Income - operating related	92,606	72,767	51,643	114,030	82,631
Other Income - non operating	35,485	(5,715)	53,834	1,378	2,374
TOTAL REVENUES	4,282,270	4,676,089	4,849,714	4,235,880	3,781,605
EXPENSES					
Cost of Sales	3,725,473	4,085,259	4,098,596	3,640,796	3,263,935
Selling & Admin. Expenses	239,706	214,255	268,007	216,155	348,902
Interest Expenses	1,673	2,025	1,991	1,789	1,984
Loss on Exchange	-	-	56,061	-	-
Share of loss from associated companies	-	-	-	-	-
TOTAL EXPENSES	3,966,853	4,301,539	4,424,655	3,858,740	3,614,821
EARNINGS before Income Tax	315,417	374,550	425,059	377,140	166,785
Corporate Income Tax	12,861	(45,595)	(18,306)	(17,843)	(9,241)
Earnings before Minority Interest	328,279	328,955	406,753	359,297	157,543
Minority Interest	-	-	-	-	-
NET EARNINGS for the Period	328,279	328,955	406,753	359,297	157,543
Net Exceptional Items	(100,488)	311,739	110,207	(84,216)	(99,294)
NET EARNINGS after Exceptional Items	227,791	640,694	516,960	275,081	58,249
EARNINGS % of SALES Diluted number of shares par 1 baht ('000)	8.1%	7.3%	8.7%	9.0%	4.3%
EARNINGS per SHARE (baht) before FX & Exceptionals	0.35	0.30	0.58	0.34	0.18
EARNINGS per SHARE (baht) after exceptionals	0.28	0.80	0.64	0.34	0.07
Operating Profit	188,693	257,224	384,954	244,696	103,408
Depreciation	311,754	329,813	296,591	290,828	284,770
EBITDA	500,447	587,037	681,545	535,524	388,177
Cashflow Earnings per Share-diluted	0.62	0.73	0.85	0.67	0.48

# HANA MICROELECTRONICS GROUP

# **Historical Quarterly Balance Sheet**

	31-Dec-12	30-Sep-12	30-Jun-12	31-Mar-12	31-Dec-11
'000 Baht					
ASSETS					
CURRENT ASSETS					
Cash in Hand & at Banks	3,111,181	3,414,603	3,289,525	3,905,562	3,824,147
Short Term Investments	-	-	-	-	-
Fixed Deposit	-	-	-	-	-
Investment in Notes Receivable	-	-	-	-	-
Investment in Unit Trusts	-	-	-	-	-
Financial Investments	2,370,090	2,348,433	2,246,411	1,954,024	2,014,320
Others	-	-	-	-	300,000
Accounts Receivable - trade	2,764,216	2,808,718	3,379,544	2,926,850	2,568,516
less allowance for doubtful debts	-	-	-	-	-
Amounts due from Related Companies	-	-	-	-	-
Short term loans and advance to employees	-	-	-	-	-
Inventories	2,847,768	3,026,382	2,966,495	2,499,373	2,646,579
Other Current Assets					
Accounts receivable from sale of investment	-	-	-	-	-
Accrued Interest Receivable	-	-	=	-	-
Advance	-	-	-	-	-
Other Receivable	-	-	-	-	-
Witholding Tax deducted at Source	-	-	-	-	-
Vat Receivable	-	-	=	-	-
Others	169,640	268,430	161,499	142,412	154,071
TOTAL CURRENT ASSETS	11,262,896	11,866,566	12,043,474	11,428,221	11,507,633
INVESTMENTS & LOANS					
Related Parties	-	-	-	-	-
Others	97	97	97	97	97
Investments in Associated Company	-	-	-	-	-
FIXED ASSETS (net)	6,621,701	6,541,910	6,570,964	6,541,648	6,372,590
OTHER ASSETS					
Deposits	15,957	12,684	12,974	13,755	14,541
Deposits with Finance Companies	· -	· -	, -	· -	· -
Others	20,724	98,563	53,883	21,263	16,851
TOTAL ASSETS	17,921,375	18,519,820	18,681,392	18,004,984	17,911,713

### HANA MICROELECTRONICS GROUP

### **Historical Quarterly Balance Sheet**

v	31-Dec-12	30-Sep-12	30-Jun-12	31-Mar-12	31-Dec-11
'000 Baht					
LIABILITIES					
CURRENT LIABILITIES					
Bank Overdrafts & Loans	24,435	25,610	-	54,949	38,821
Accounts & Notes Payable	2,087,840	2,479,164	3,211,766	2,418,453	2,506,443
Amounts due to Related Companies	-	-	-	-	-
Current Portion of Long Term Loans	-	-	-	-	-
Other Current Liabilities					
Others Payable	-	-	-	-	-
Accrued Expenses	448,350	447,992	412,365	369,508	368,474
Advances Received	-	-	-	-	-
Corporate Income Tax Payable	16,565	28,338	26,465	30,226	15,155
Provision for loss on Tax Assessment	-	=	-	-	-
Other	38,072	35,531	44,511	72,752	65,341
TOTAL CURRENT LIABILITIES	2,615,261	3,016,635	3,695,107	2,945,888	2,994,234
LONG TERM LIABILITIES	376,361	389,277	377,331	365,384	352,900
TOTAL LIABILITIES	2,991,622	3,405,912	4,072,438	3,311,272	3,347,133
MINORITY INTEREST	-	-	-	-	-
SHAREHOLDERS EQUITY					
Share Capital	804,879	804,879	804,879	804,879	830,475
Treasury Shares	-	- ,	-	-	(262,987)
Share Premium	1,723,219	1,723,219	1,723,219	1,723,219	1,723,219
Retained Earnings	-	-	-	-	-
Appropriated Statutory Reserve	352,497	352,497	352,497	352,497	320,218
Unappropriated	12,229,599	12,404,247	11,763,553	12,051,472	12,046,061
Translation adjustment	(180,441)	(170,934)	(35,194)	(238,355)	(92,407)
Unrealised gain(loss) on change in investments	-	-	-	-	-
Deduction of goodwill of Subsidiary Investments	-	-	-	-	-
TOTAL SHAREHOLDERS EQUITY	14,929,753	15,113,908	14,608,954	14,693,712	14,564,579
TOTAL LIABILITIES &					
SHAREHOLDERS EQUITY	17,921,375	18,519,820	18,681,392	18,004,984	17,911,713
	(0)				(0)
Cash & Equivalents	5,497,229	5,775,720	5,548,910	5,873,341	5,853,009
Debt (Total Liabilities)	2,991,622	3,405,912	4,072,438	3,311,272	3,347,133
Debt/Equity	0.20	0.23	0.28	0.23	0.23
Net Debt (Cash)	(2,505,607)	(2,369,808)	(1,476,472)	(2,562,069)	(2,805,875)
Net Debt/Equity	-0.17	-0.16	-0.10	-0.17	-0.19